CITY OF SUGAR LAND FY21 BUDGET WORKSHOPS

Enterprise Funds

Workshop Format

- Review budget information
- Staff is keeping track of questions
 - Answer questions as we go
 - Identify areas for more information and follow up
 - Will provide a summary of answers to all
- Goal: provide information to allow for informed City Council decisions

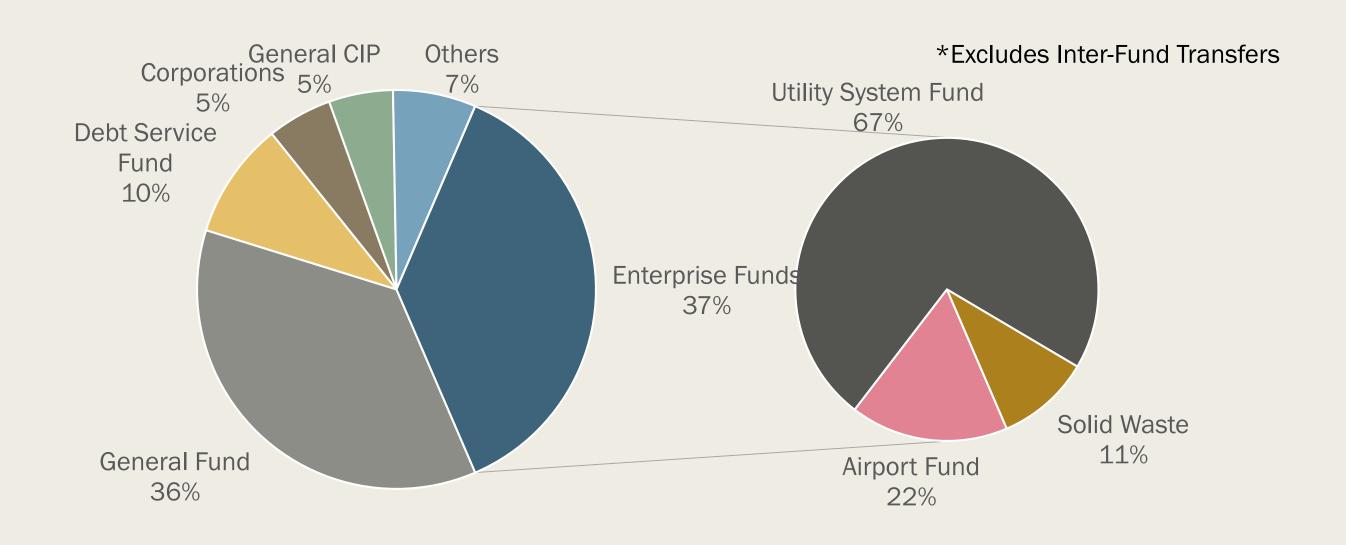
Enterprise Funds

- Services are funded through user fees
- Financed and operated in a manner similar to a private business
- Sugar Land has three Enterprise Funds:
 - Utility Fund
 - Solid Waste Fund
 - Airport Fund
- Not supported by General Government finances (taxes)





FY21 Budget Total Expenditures \$245.75M*





UTILITY FUND

Utility Fund Overview

- Responsible for the long range planning, administration and operation of the City's water, surface water and wastewater systems including regulatory compliance for all mandated EPA and TCEQ programs
- Surface Water operations account for all activities relating to the conversion of surface water and groundwater reduction plan
- Implementation of the Integrated Water Resource Plan
- Activities relating to mandated reduction of groundwater use by Fort Bend Subsidence District
 - 30% by 2015
 - 60% by 2025

Integrated Water Resource Plan Overview

- Integrated Water Resource Plan (IWRP)
 - Comprehensive water supply plan and Strategy
 - Evaluated a portfolio of options and made recommendations to meet the City's long term water needs including groundwater reduction mandates
 - Approved by City Council in 2019
 - IWRP Objectives:

Optimize Water Resources Reliable Water Supply

Cost Effective Solutions Promote System Efficiency

Promote Equity Protect Environment

Maintain Quality of Life

IWRP Strategic Work

- IWRP Recommendations In Progress or Completed
 - Phase I of the Utility Rate Study Strategic Project
 - Third Party Water Loss Audit (Completed)
 - Purchase of Additional Raw Water (Completed)
 - Preliminary Engineering Report for the SWTP (Underway)
 - Preliminary Engineering Report for the SWTM (Underway)
 - Water & Wastewater Master Plan Update (Underway)
 - Asset Management Programs (Underway)
 - N. Wastewater Treatment Plant Study (Underway)
- Upcoming Work
 - Phase II and III of Utility Rate Study Strategic Project

IWRP Strategic Work

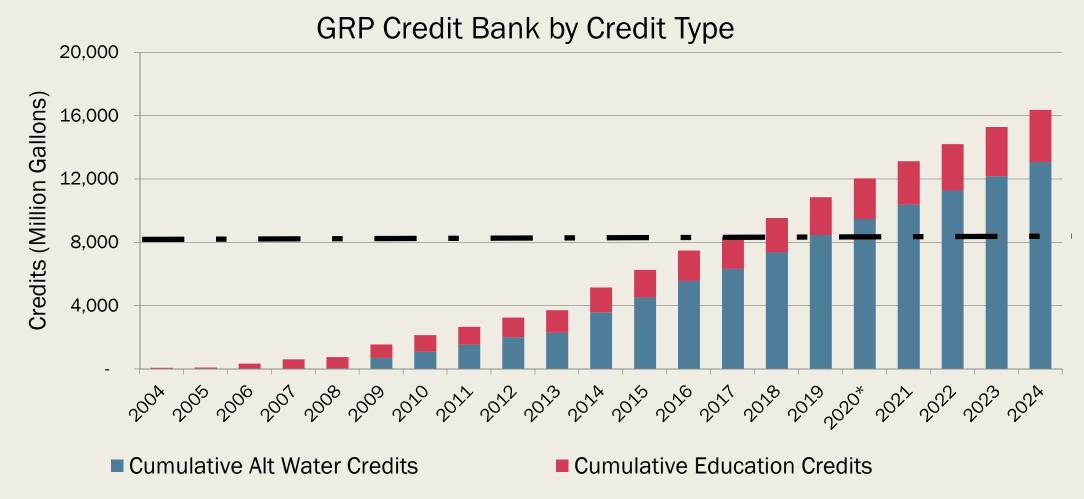
- Turning Strategic Discussions into Council Policy Direction
 - Wastewater Reuse Rates
 - Updates to Billing Structure
 - Cost Recovery Fees
 - Development of wastewater infrastructure south of the Brazos
 - GRP Credit Bank Usage
- Future rate structure is a work in progress
 - Current model based on prior rate structure
 - Policy direction may change how services are charged to users
 - As more policy decisions are made:
 - Recommendations will become clearer
 - Future rates will become firmer

GRP Credit Bank

- IWRP Strategy for Mitigation of Risk
 - Drought Conditions = 7,650 MG Credits
 - Short, extreme drought
 - Extended, severe drought
 - Surface Water Treatment Plant = 8,000 MG Credits
 - Unanticipated failure of plant

Groundwater Credit Bank

- 2024 Projected Total Bank= 16,303 MG
 - Alternative Water Credits= 13,049 MG
 - Education Credits= 3,254 MG *Begin Expiring 2023



Groundwater Credit Summary

■ 2024 Projected Credit Bank 16,303 MG

■ Mitigation of Risk - 8,000 MG

Available for Implementation Delay
 8,303 MG

Alternative Water = 5,049 MG

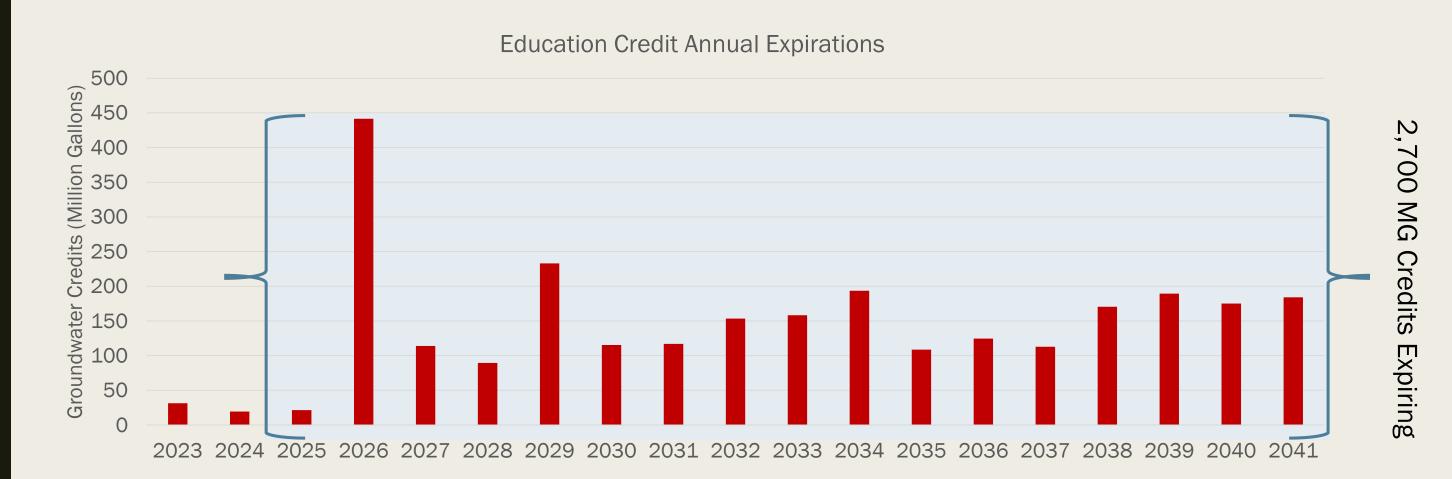
Education = 3,254 MG

■ Delay Credit Needs 2,700 MG

Use expiring Education Credits

Groundwater Credit Bank- Expiring Credits

- 2024 Projected Total Bank= 16,303 MG
 - Alternative Water Credits= 13,049 MG
 - Education Credits= 3,254 MG *Begin Expiring 2023



Utility Rate Study

- Variables analyzed that impact the rate model
 - Weather (normal vs wet vs dry year)
 - Residential consumption impacts to revenue
 - Volumetric block rates
 - Downward trends in consumption over time
 - Water Loss
 - Raw Water Costs
 - Strategic Use of Fund Balances
 - Bond Ratings
 - Impact of all-in bond coverage
 - Five-Year Capital Improvement Program
 - O&M impact of CIP projects
 - Asset Management and Reinvestment

Utility Rate Study

- FY20 Strategic Project Utility Rate Study
 - Phase I consultant complete the current Utility Rate Model for FY21-25
- Calculate rates necessary to generate utility system revenues for:
 - Operating Needs
 - Capital Projects Funding
- Prior year forecasts showed increases needed over several years to fund current operations and CIP in addition to CIP needs to meet the 60% groundwater reduction mandate
- FY21: Phase II & III of project to address
 - Develop policies and recommend any changes in how users are charged
 - Recommend revisions to rate structure and update rate model to reflect

Utility Rate Study: Phase I Conclusions

- Current rates don't recover the cost of services
 - Especially for water and surface water
- Bond coverage requirements not where they need to be
 - City policy is 1.25x on Revenue Bonds
 - Rating agencies use "all-in" coverage that includes additional debt
- Staff recognized need to create aggressive recovery schedule
 - Evaluated several recovery strategies, reviewed with Council
 Finance/Audit Committee and shared with CC prior to budget filing in July
 - Recognizing and building flexibility for future impacts
 - Council request to delay CIP projects and use GRP credits to meet 60% groundwater reduction mandate as much as possible
 - Subject to rate structure modifications in phase III and finalization of CIP project costs

Utility Rate Study Implementation Plan

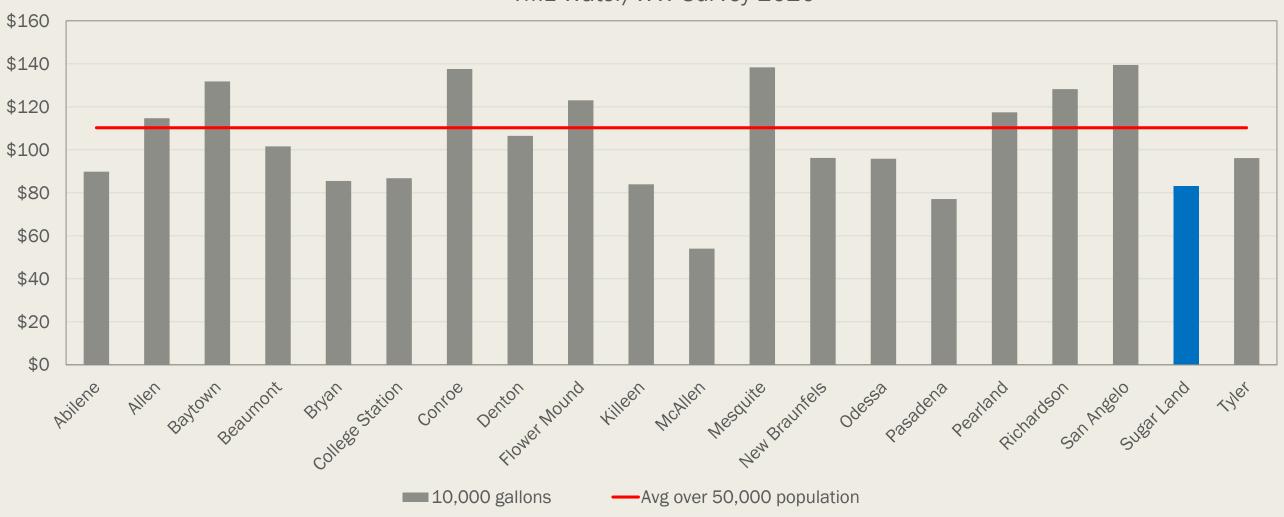
- Meet financial objectives for the Utility System
 - Fiscally responsible government
 - Focus on financial resiliency of the system
 - Where possible take steps to improve bond rating
- Use the groundwater credits to delay capital construction where possible
 - Build flexibility to address outcomes of ongoing initiatives
- Utility Rates
 - Benchmark our rates with our regional partners
 - Build options to fund the projects with fewer total rate increases
 - Options that meet bond coverage requirements
 - Use cash reserves to minimize rate increases

Utility System Fund – Rate History



TML Water/WW Survey- 2020



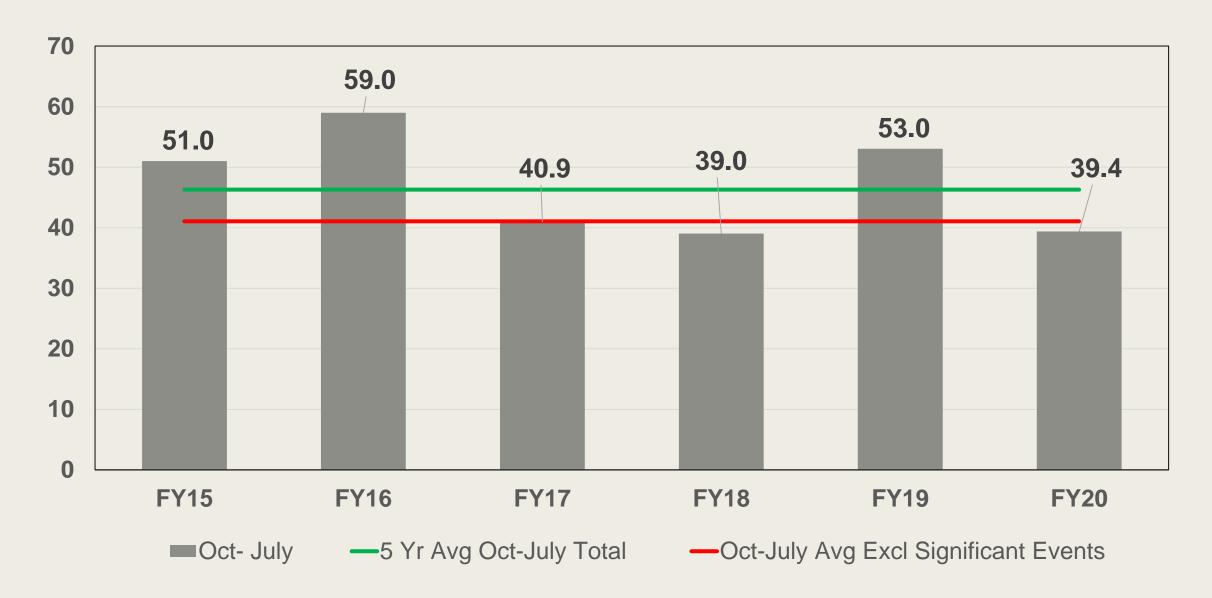


^{*}does not reflect winter average for wastewater- full charge on all 10,000 gallons for survey consistency

FY20 Projections vs Budget

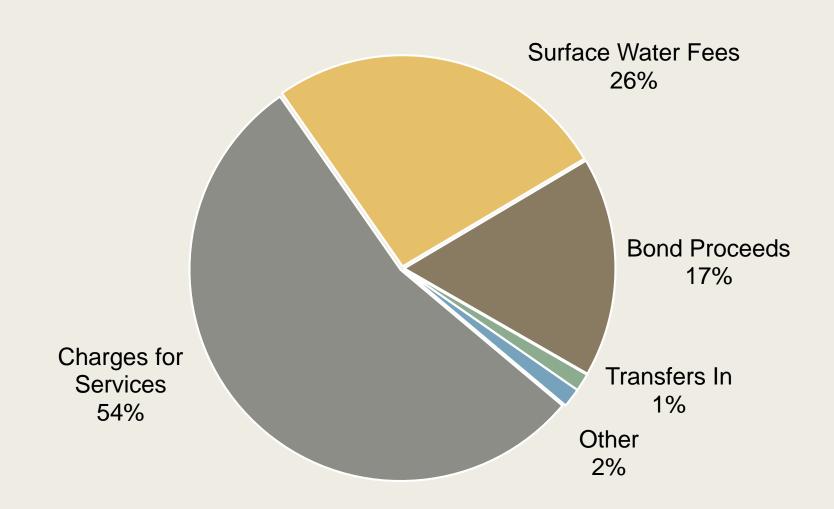
| \$M | FY20 Budget | FY20 Projections | Change |
|----------------|-------------|------------------|-----------|
| Revenues | \$63.318 | \$60.888 | \$ -2.430 |
| Expenditures | -65.993 | -64.700 | 1.293 |
| Net Change | -2.675 | -3.813 | -1.137 |
| Ending Balance | \$12.954 | \$11.817 | \$ -1.137 |

Sugar Land Rainfall

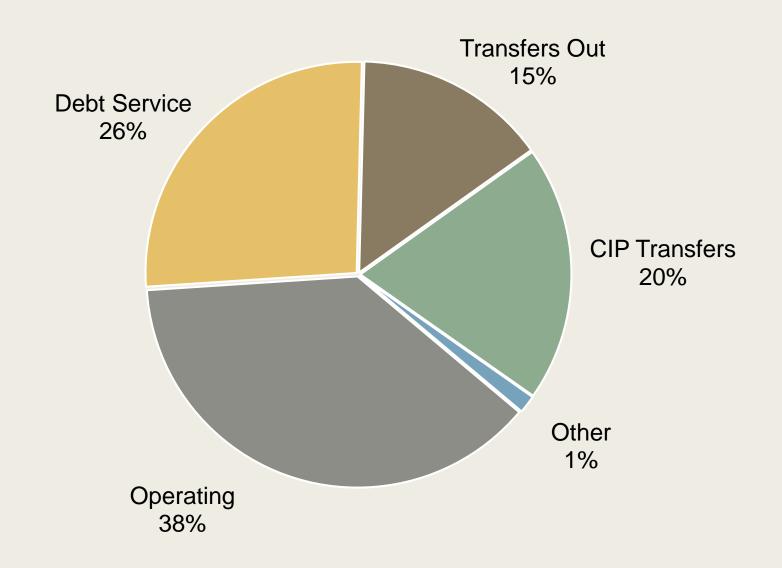


Regional rainfall YTD average: 40.9" Oct - July

FY21 Utility Fund Revenues \$67.30M



FY21 Utility Fund Expenditures \$67.98M



FY21 Base Budget Assumptions

- Contractual increases to maintain current service levels
- Subsidence district regulations will drive future rate increases
- Begin implementation of the Integrated Water Resource Plan (IWRP)
 - Operating Budget Additions
 - Capital Improvement Program planning

Revenues

- Based on estimates from Utility Rate Model
- Rate Increases effective January 1, 2021
- Citywide winter average for residential wastewater is 5,880 gallons
- Bond proceeds to fund CIP projects

Additions to FY21 Budget

| Description | Recurring |
|------------------------------|--------------|
| Audit Fees | \$ 32,600 |
| BRA Capital Repairs | 500,000 |
| Meter Replacement | 307,000 |
| Credit Card Processing Fees | 116,000 |
| Water Rights Cost | 136,400 |
| Rate Study (Phases II & III) | 60,000 |
| Total Budget Additions | \$ 1,152,000 |

Utility Fund Summary

| \$ Millions | FY20 Projection | FY21 Budget |
|----------------------------------|-----------------|-------------|
| Total Revenues | \$ 60.89 | \$ 67.30 |
| Operating Expenditures | - 27.05 | - 25.73 |
| CIP Transfers | - 9.05 | - 13.32* |
| Other Non-Operating Expenditures | - 28.60 | - 28.92 |
| Total Expenditures | - 64.70 | - 67.96 |
| Net Income | - 3.81 | - 0.67 |
| Ending Balance | \$ 11.82 | \$ 10.83 |
| Reserve Ratio | 44% | 42% |

^{*}will be revised to reflect adjusted CIP timing

Utility Five Year CIP Summary

Reflects strategic direction from City Council

- Delay construction on SWTP by 2 years
- Intergovernmental Advocacy with Fort Bend Subsidence District
- Utilize banked GRP credits to meet 60% groundwater reduction

| Project Type (\$M) | FY21 | FY22 | FY23 | FY24 | FY25 | TOTAL |
|--------------------|----------|----------|----------|----------|----------|-----------|
| Water | \$7.732 | \$4.098 | \$7.734 | \$4.250 | \$7.810 | \$36.624 |
| Wastewater | 3.361 | 9.520 | 7.220 | 5.920 | 3.420 | 29.441 |
| Surface Water* | 2.384 | 9.656 | 0 | 5.145 | 73.556 | 90.740 |
| TOTAL | \$13.477 | \$23.274 | \$14.954 | \$15.315 | \$84.786 | \$156.805 |

^{*}timing of funding adjusted from filed CIP- final budget will reflect revisions

CIP Project Operating Impacts Built into Current Five Year Forecast

| Description (SM) | FY22 | FY23 | FY24 | FY25 | TOTAL |
|----------------------------------|----------|----------|----------|----------|----------|
| Water Loss Initiatives | \$ 0.132 | \$ 0.135 | \$ 0.138 | \$ 0.141 | \$ 0.546 |
| Advanced Metering Infrastructure | O | 0 | 0.330 | 0.336 | 0.666 |
| Total O&M Impact in Forecast | \$ 0.132 | \$ 0.135 | \$ 0.468 | \$ 0.477 | \$ 1.212 |

FY21-FY25 UTILITY CIP PROJECTS

Overview for CIP Projects

- Capital Improvement Needs Identified
 - Completed Master Plans / IWRP
 - Asset Management Program
 - City Council
 - Citizen Input / Citizen Satisfaction Survey
 - State Mandates
- Current Five Year CIP may not reflect impacts of Master Plans in progress
 - Out years are for planning purposes and will change

FY21 Surface Water Projects

| Project | Phase | Year | Amount |
|---|-------|------|-------------|
| Surface Water Treatment Plant Expansion | S | FY21 | \$ 191,000 |
| Surface Water Transmission Lines | L | FY21 | 317,800* |
| GWP Surface Water Conversion | S | FY21 | 165,000 |
| Advanced Metering Infrastructure | D | FY21 | 1,710,700 |
| Total Surface Water Projects | | | \$2,384,500 |

^{*}some funding moved up from out years to FY21 from filed CIP

FY22-25 Surface Water Projects

| Project | Phase | Year | Amount |
|--|-------|------|--------------|
| Advanced Metering Infrastructure | С | FY22 | 9,656,400 |
| | D | FY24 | \$2,918,000 |
| Surface Water Treatment Plant Expansion | С | FY25 | 50,221,210 |
| Surface Water Treatment Plant Ground Storage Tanks | D | FY25 | 275,000 |
| | D | FY24 | 1,732,000 |
| Surface Water Transmission Lines | С | FY25 | 12,630,200* |
| | D | FY24 | 495,000 |
| GWP Surface Water Conversion | С | FY25 | 10,428,000 |
| Total Surface Water Projects | | | \$88,355,810 |

Out years are for planning purposes and may change as more information becomes available *some funding moved up from out years to FY21 from filed CIP

FY21 Wastewater Projects

| Project | Phase | Year | Amount |
|--|-------|------|-------------|
| Collection System Rehabilitation Program (Project E) | D | FY21 | \$441,000 |
| Lift Station Rehabilitation | D/C | FY21 | 1,620,000 |
| North Wastewater Treatment Plant Improvements | D/C | FY21 | 1,100,000 |
| Lift Stations No. 60,52, & 48 Capacity Analysis | S | FY21 | 75,000 |
| SWWTP Odor Control Study and PER | S | FY21 | 125,000 |
| | | | _ |
| Total Wastewater Projects | | | \$3,361,000 |

FY22-25 Wastewater Projects

| Project | Phase | Year | Amount |
|---|-------|---------|--------------|
| Collection System Rehabilitation Program (Project E) | С | FY22 | \$4,400,000 |
| Lift Station Rehabilitation | D/C | FY22-25 | 6,480,000 |
| N. Wastewater Treatment Plant Improvements | D/C | FY22-25 | 8,000,000 |
| Collection System Rehabilitation Program | D/C | FY22-25 | 3,400,000 |
| Lift Station 48 (MUD 136 Reg. LS No. 1) Improvements | D/C | FY23 | 1,800,000 |
| West WWTP Expansion- Phase I | D | FY23 | 1,200,000 |
| Force Main from North WWTP to West WWTP | D | FY23 | 800,000 |
| Total Wastewater Projects | | | \$26,080,000 |

Out years are for planning purposes and may change as more information becomes available

FY21 Water Projects

| Project | Phase | Year | Amount |
|---|-------|------|-------------|
| Well Rehabilitation | D | FY21 | \$1,270,000 |
| Distribution System Water Main Rehabilitation Program | D | FY21 | 2,950,000 |
| Ground Storage Tank Rehabilitation | D | FY21 | 1,200,000 |
| Ground Water Plant Rehabilitation | D | FY21 | 2,160,000 |
| SCADA Improvements | С | FY21 | 152,000 |
| Total Water Projects | | | \$7,732,000 |

FY22-25 Water Projects

| Project | Phase | Year | Amount |
|---|-------|---------|--------------|
| Well Rehabilitation | D/C | FY22-25 | \$5,080,000 |
| Distribution System Water Main Rehabilitation Program | D/C | FY22-25 | 6,200,000 |
| Ground Storage Tank Rehabilitation | D/C | FY22-25 | 4,800,000 |
| Ground Water Plant Rehabilitation | D/C | FY22-25 | 6,520,000 |
| SCADA Improvements | D/C | FY22-25 | 1,292,000 |
| Total Water Projects | | | \$23,892,000 |

Out years are for planning purposes and may change as more information becomes available

FIVE YEAR FORECAST AND FY21 UTILITY RATES

5 Year Utility Forecast Assumptions

- Forecast includes annual increases to support
 - Construction and implementation of IWRP projects
 - Funds \$156.8 M in CIP projects over 5-years
 - O&M Impacts of CIP projects
 - Infrastructure rehabilitation
 - System operating budget impacts
- Forecast assumptions
 - 2.5% 3% growth in personnel costs
 - 1% in operations & maintenance costs

5 Year Utility Forecast Assumptions

- FY21 Proposed Rate Increase: \$10 per month for 10,000 gallons usage
- Estimated impact is \$10 increase to the average monthly bill for 2-3 years
 - Increases needed to support operations of water system and capital costs to implement and meet the 60% Groundwater Reduction Mandate
 - Future rate structure to be refined through policy work from Utility
 Rate Study Phase II to be completed in FY21

Utility System Fund – 5 Year Forecast

| \$ Millions | FY21 | FY22 | FY23 | FY24 | FY25 |
|--------------------|----------|----------|----------|----------|----------|
| Revenues | \$ 55.98 | \$ 63.18 | \$ 69.86 | \$ 73.04 | \$ 75.41 |
| Bond Proceeds | 11.32 | 21.27 | 12.95 | 13.32 | 54.44 |
| Total Revenues | 67.30 | 84.45 | 82.81 | 86.36 | 129.85 |
| Total Expenditures | -67.97 | -79.11 | -70.59 | -73.12 | -147.33 |
| Net Income | - 0.67 | 5.34 | 12.22 | 13.24 | - 17.48* |
| Ending Balance | \$ 10.83 | \$ 15.70 | \$ 27.37 | \$ 39.98 | \$ 21.08 |

^{*} Drawdown of fund balance for CIP project funding

FY21 Utility Rates

| Residential Rates | Current Rate | New Rate |
|---------------------------------|--------------|----------|
| Base Water Charge ¾" Meter | \$ 8.38 | \$ 9.64 |
| Vol 0-3,000 Gallons | 0.95 | 1.09 |
| Vol 3,001-10,000 Gallons | 1.10 | 1.26 |
| Vol 10,001-20,000 Gallons | 1.50 | 1.72 |
| Vol 20,001+ Gallons | 1.72 | 1.97 |
| Base WW Charge ¾" Meter | 13.02 | 13.54 |
| WW Volume per 1,000 Gallons | 3.05 | 3.17 |
| Surface Water per 1,000 Gallons | 2.09 | 2.69 |

FY21 Utility Rates

| Commercial & Irrigation Rates | Current Rate | New Rate |
|-----------------------------------|--------------|----------|
| Base Water Charge 2" Meter | \$ 54.12 | \$ 62.26 |
| Commercial per 1,000 | 1.23 | 1.41 |
| Irrigation-Winter | 1.22 | 1.40 |
| Irrigation- Summer | 1.53 | 1.75 |
| Base WW Charge 2" Meter | 91.32 | 94.97 |
| WW Volume per 1,000 Gallons | 3.05 | 3.17 |
| Surface Water per 1,000 Gallons | 2.09 | 2.69 |
| GRP Pumpage Fee per 1,000 Gallons | 1.93 | 2.50 |

Residential Utility Bill Impact – Recommendations

| Monthly bill based on: | Current Rates | New Rates |
|---------------------------|---------------|-----------|
| Water 10,000 Gal. | \$ 18.93 | \$ 21.73 |
| Surface Water 10,000 Gal. | 20.90 | 26.90 |
| Wastewater (6,000 Gal) | 31.32 | 32.56 |
| Total Monthly Bill | \$ 71.15 | \$ 81.19 |
| \$ Increase per month | | \$ 10.04 |

Residential Utility Bills Based on Current Five Year Forecast

| Based on 10,000 gallons | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 |
|---|---------|---------|---------|----------|----------|----------|
| Water | \$18.93 | \$21.73 | \$24.92 | \$28.69 | \$29.54 | \$30.33 |
| Wastewater | 31.32 | 32.56 | 33.88 | 35.22 | 36.26 | 37.37 |
| Surface Water | 20.90 | 26.90 | 32.40 | 36.20 | 37.30 | 38.40 |
| Monthly Bill | \$71.15 | \$81.19 | \$91.20 | \$100.11 | \$103.10 | \$106.10 |
| Year over Year Increase to Average Monthly Bill | | \$10.04 | \$10.01 | \$8.91 | \$2.99 | \$3.00 |



AIRPORT FUND

Airport Fund Overview

- Sugar Land Regional Airport
 - "Our mission is to be the safest, best planned, and most recognized
 'premier' reliever airport within the Houston Metropolitan area."
 - As a "reliever airport" for George Bush and Hobby Airports in Houston
 - Reduces corporate and general aviation traffic at Houston, allowing Hobby to further concentrate on commercial air travel
 - The airport plays a critical role in the region's economic development
 - Brings corporate executives to the City

FY21 - Airport Fund Strategies

Responsible

- Immediate Financial Planning (Various scenarios)
- Data driven decision-making
- Hiring Freeze

Conservative

- Through management of fuel reserves staff reduced fuel for resale expenditures
- Implemented a hold on projects and one-time expenditures

Resilient

- Met frequently to review financial impact of the virus
- Flexibility by delaying major expenditures
- Proactive Planning & Response
 - Delay in decision making to better align with the availability of data
 - Reduction of operating expenditures

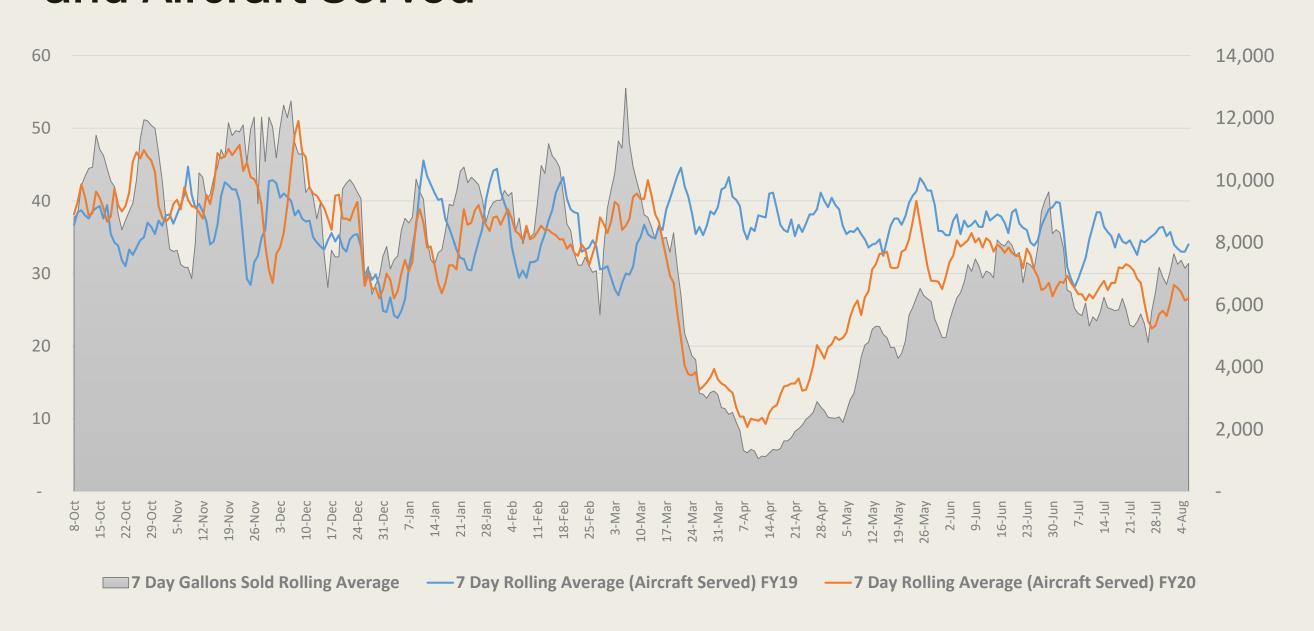
Revenue Impacts of COVID

- Immediate Examination of Major Revenue Streams
 - Fuel Sales
 - Hangar Leases
 - Café Select Revenues
 - Car Rentals
 - Miscellaneous Fees
- Conservatively estimate 14% decline in total revenue loss in the Airport Fund
 - Impact is offset by resiliency of the Airport
 - Offset by savings with fuel for resale and other expenditure savings identified by staff

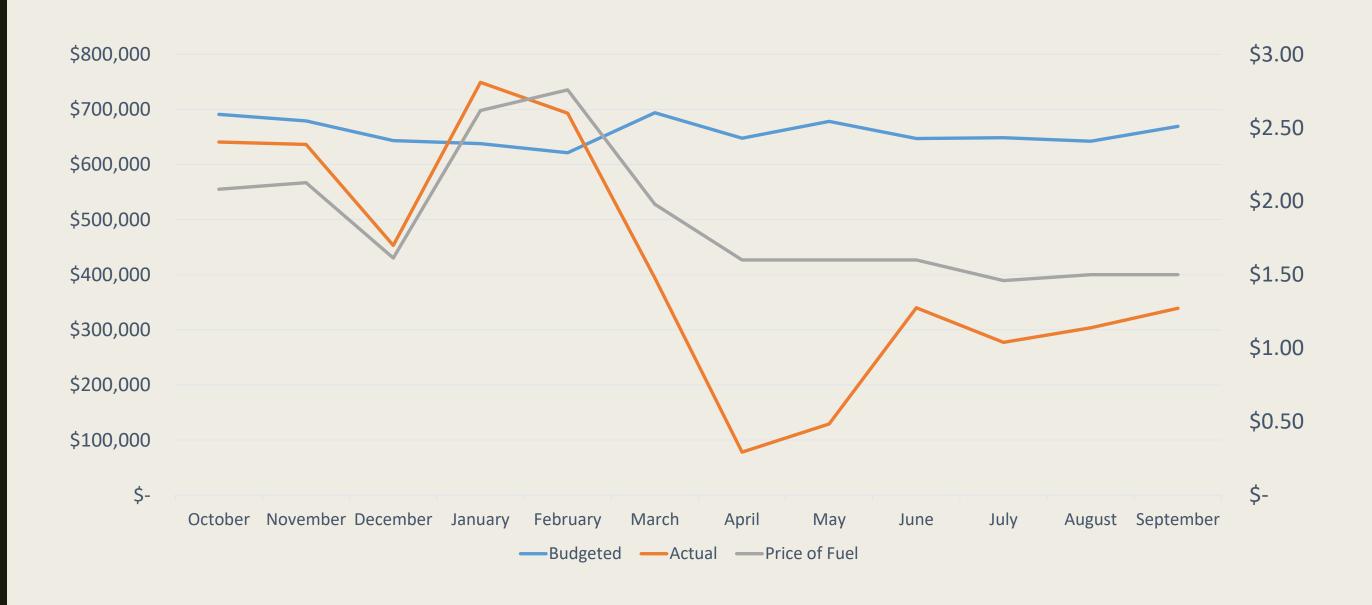
Response to Financial & Economic Impact

- Financial Management Policy Statements (FMPS) provide direction to City Manager to respond to mid-year revenue declines
- Staff took immediate action to reduce expenditures accordingly
 - Hiring freeze
 - Hold on new initiatives/programs
 - Overall decline fuel cost due to the management of fuel reserve
 - Freeze travel/training

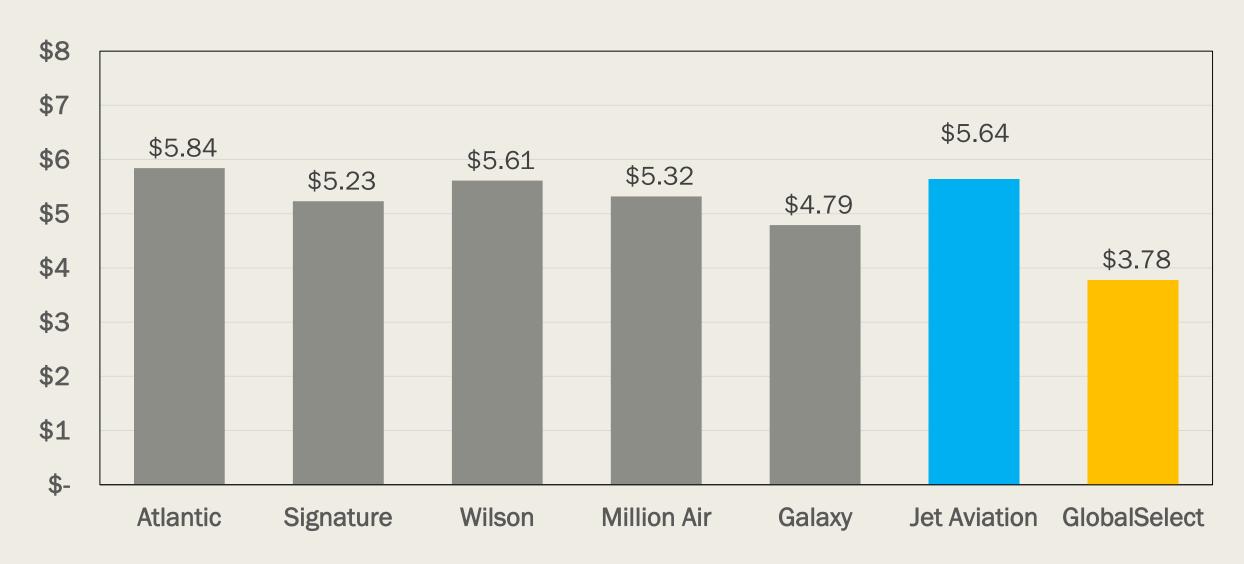
Year-Over-Year 7 Day Rolling Average: Gallons Sold and Aircraft Served



FY20: Fuel for Resale



Regional Fuel Prices by FBO - Retail*



^{*} Posted retail prices; do not reflect discount programs that may be offered by each FBO

^{*} As of 7/22/2020

FY20 Projected Year-End Results

| \$ Millions | FY20 Budget | FY20 Projection |
|----------------------|-------------|-----------------|
| Beginning Balance | \$ 3.88 | \$ 3.88 |
| Net Change | -0.67 | - 0.36 |
| Debt Service Reserve | -0.99 | - 0.86 |
| Ending Balance | 2.22 | 2.66 |
| Cash Reserve Ratio | 39% | 46% |
| All-In Bond Coverage | 1.86 | 2.04 |

FY21 - Airport Fund Revenue Assumptions

■ Fuel Sales

 Anticipate a second wave in the fall, assuming a 25% impact for each month for the first six months of the fiscal year

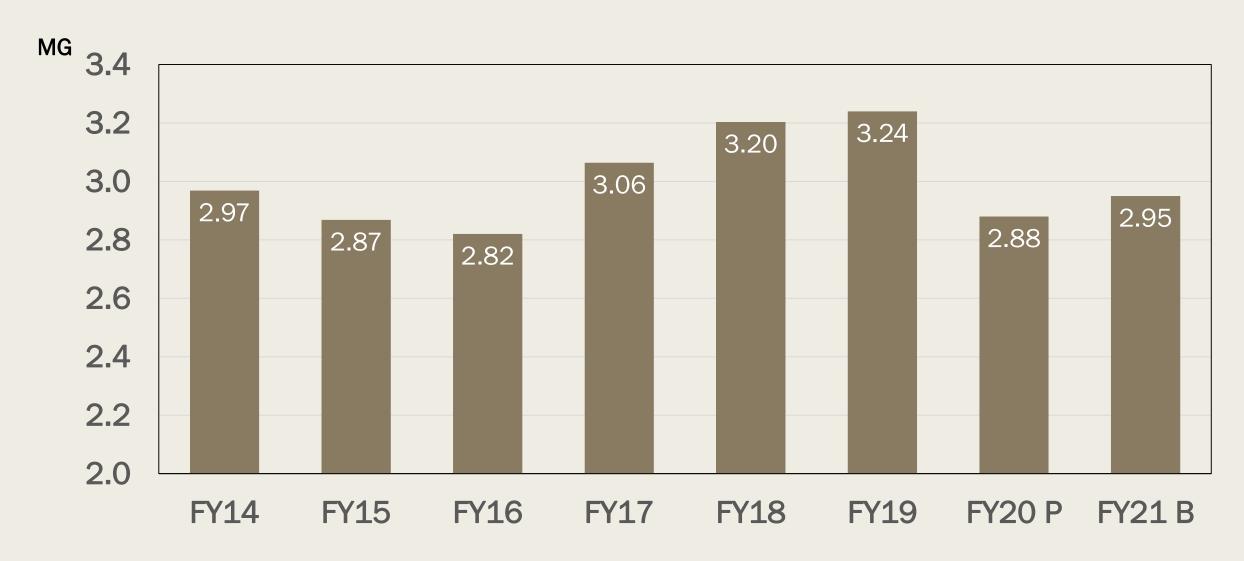
Car Rental Revenue

 COVID-19 had a significant impact on car rentals due to a decline in travel. Projected an impact across the first six months for FY21.

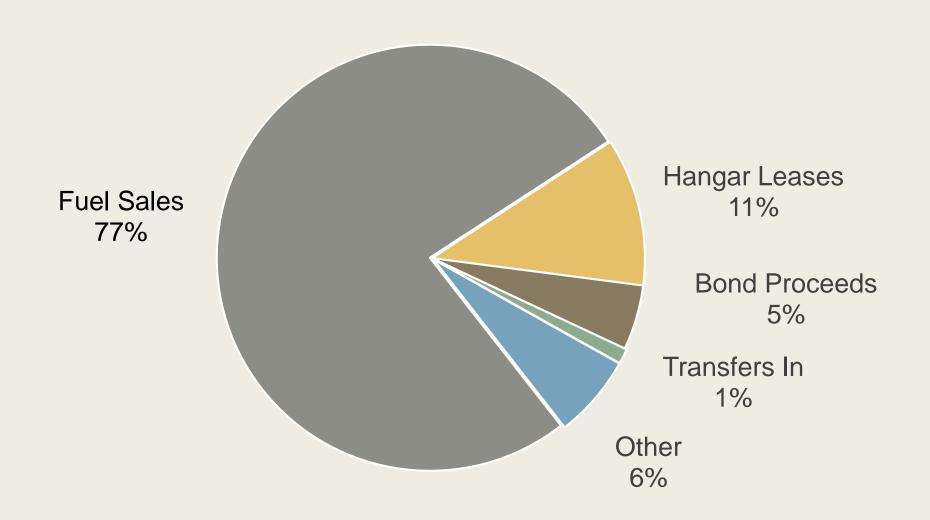
■ Café Revenues

- Anticipating a significant decline, consistent with fuel sales
- Hangar and Land Leases
 - No impact is anticipated

Aviation Fuel Annual Sales Millions of Gallons



FY21 Airport Revenues \$15.55M



FY21 Revenue Summary

| \$ Millions | FY20 Budget | FY20 Projections | FY21 Budget |
|----------------|-------------|------------------|-------------|
| Fuel Sales | \$ 13.39 | \$ 10.62 | \$ 11.88 |
| Other Revenues | 4.59 | 4.82 | 3.67 |
| Total Revenues | \$17.98 | \$15.44 | \$15.55 |

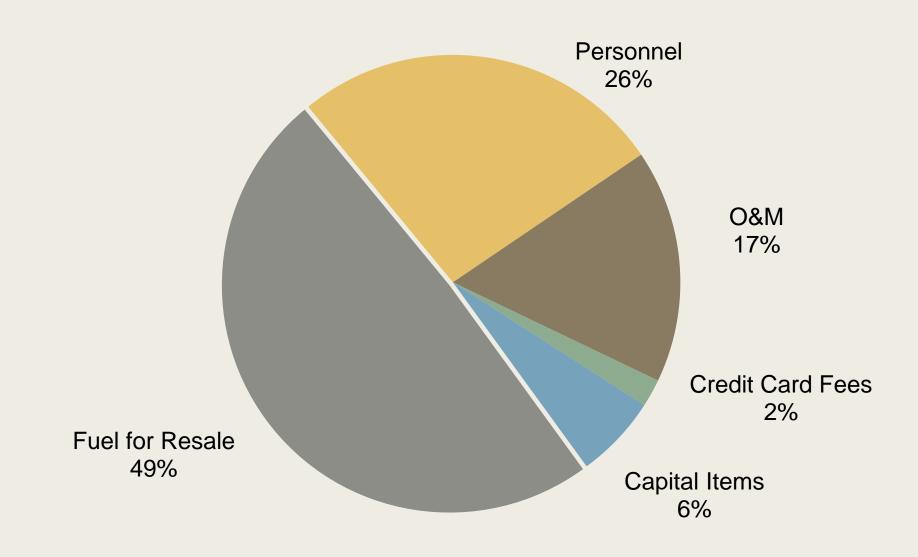
FY21 Expenditure Summary

| \$ Millions | FY20 Budget | FY20 Projections | FY21 Budget |
|------------------------|-----------------|------------------|-------------|
| Operating Expenditures | \$ 6.08 | \$ 5.84 | \$ 5.47 |
| Fuel For Resale | 7.90 | 5.21 | 6.21 |
| Other Expenditures | 4.67 | 4.76 | 3.59 |
| Total Expenditures | \$ 18.65 | \$ 15.81 | \$ 15.27 |

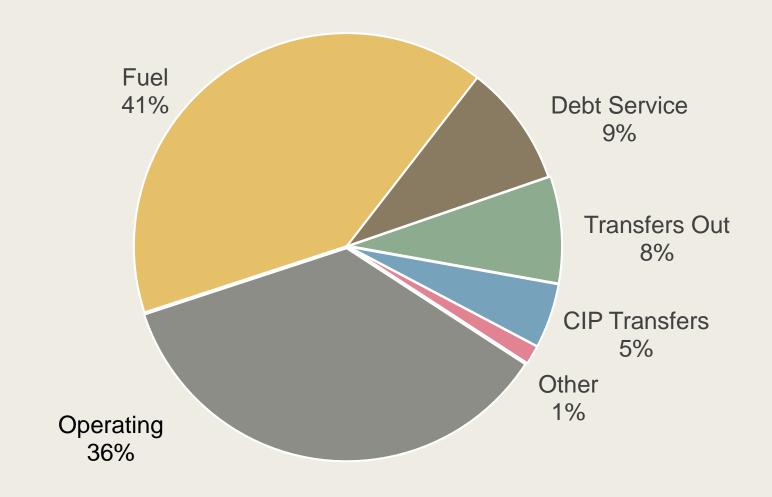
FY21 - Expenditure Additions

| Description | Recurring | One-Time |
|--|------------|------------|
| Airfield Security Services | \$21,265 | - |
| U.S. Customs | 91,562 | - |
| Increased Maintenance Cost | 60,000 | _ |
| Parallel Taxiway Relocation and Hangars ALD #4 and ALD #11 | - | 750,000 |
| Miscellaneous Increases | 31,200 | 15,000 |
| Total FY21 Additions | \$ 203,427 | \$ 765,000 |

FY21 Airport Fund Operating Expenditures



FY21 Airport Expenditures \$15.27M



Airport Fund Summary

| \$ Millions | FY20 Projections | FY21 Budget |
|--------------------------|------------------|-------------|
| Revenues | \$ 15.45 | \$ 15.56 |
| Expenses | - 15.81 | - 15.27 |
| Net Income | - 0.36 | 0.29 |
| Ending Available Balance | \$ 2.66 | \$ 2.98 |
| Cash Eq. Reserve Ratio | 46% | 55% |
| Bond Coverage | 2.04 | 1.99 |

FIVE YEAR FORECAST

Airport Fund

Airport Long-Range Forecast Assumptions

Revenues

- FY22 annual growth of 10% over FY21, in fuel gallons reflects a return to normal
- 1% annual growth in fuel gallons FY23-25, no additional mark up increases
- Certificates of Obligation for CIP in FY21
- TxDOT Reimbursement for Westside Land Acquisition reflected in FY24-25

Expenditures

- 2.5% growth in personnel costs in FY22, 3% in FY23-25
- 1.5% growth in O&M
- Fuel based on assumed gallons above plus credit card fees
- Debt Service for new CO's issued for CIP projects

FY21-FY25 Aviation Fuel Sales



Airport Five-Year Forecast

| \$ Millions | FY21 | FY22 | FY23 | FY24 | FY25 |
|----------------|----------|----------|----------|----------|----------|
| Total Revenues | \$ 15.56 | \$ 16.28 | \$ 16.72 | \$ 19.36 | \$ 17.73 |
| Total Expenses | -15.27 | -16.56 | -16.74 | -17.00 | -18.05 |
| Net Income | 0.29 | -0.28 | -0.02 | 2.36 | -0.32 |
| Ending Balance | \$ 2.99 | \$ 2.75 | \$ 2.80 | \$5.21 | \$4.96 |

FY21-FY25 AIRPORT CIP PROJECTS

FY21 Airport Projects

| Project | Phase | Year | Amount |
|--|-------|------|-----------|
| Parallel Taxiway Relocation and Hangars ALD #4 and ALD #11 | С | FY21 | \$750,000 |
| Total Airport Projects | | | \$750,000 |

FY22-25 Airport Projects

| Project | Phase | Year | Amount |
|---------------------------------|-------|------|-----------|
| Airport Terminal Ramp Expansion | С | FY25 | \$678,000 |
| Total Airport Projects | | | \$678,000 |

Five Year CIP does not reflect results of Airport Master Plan



SOLID WASTE FUND

Solid Waste Fund Overview

- Solid Waste Fund accounts for all activities relating to residential solid waste collection
 - Facilitates a recycling program through solid waste contracts
 - Provides emergency response for debris removal
 - Engages the community with education and outreach

FY21 Solid Waste Rate

- The current rate for residential solid waste service is \$19.38 per household per month.
- Republic Services petitioned the City for a rate adjustment in FY21 due to changes in the cost of operations:
 - Recycling market
 - Household Hazardous Waste (HHW)
- Recycling program modifications were assessed but none would result in substantial savings
- HHW program assessment determined that the program is underutilized

FY21 Solid Waste Rate

- Program assessment and negotiations resulted in a minor rate adjustment and modification to the HHW program:
 - Current monthly rate will be adjusted by 1.95%
 - New monthly rate of \$19.76, effective January 1, 2021
 - The Household Hazardous Waste (HHW) program will be removed as a service, effective January 1, 2021
- This modification will require a contract amendment which will be presented to the City Council for review and approval in September.

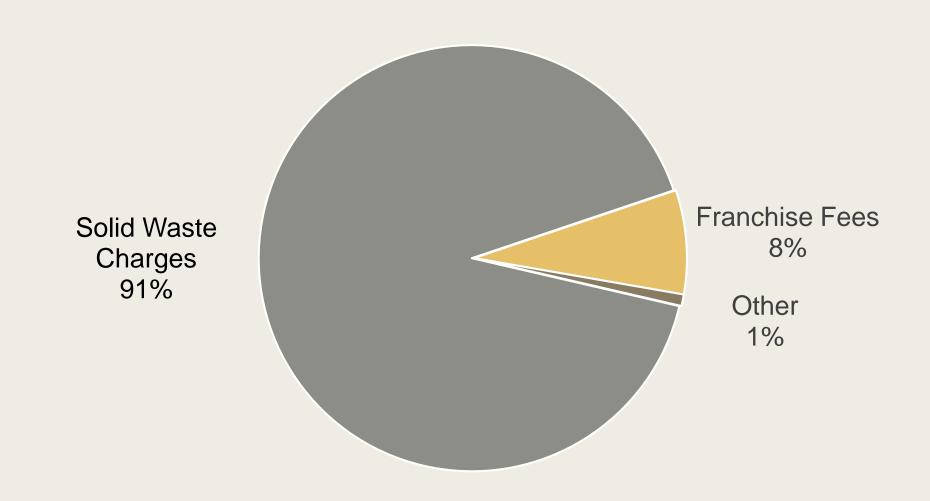
FY21 Solid Waste Transition

- Republic Services
 - Serves all of the City except Greatwood
 - Rate increases based on contract runs through March 2023
- Best Trash
 - Serves Greatwood
 - Based on existing contract ends Dec 2020
 - Services will be transitioned to Republic Services upon termination
 - Staff is working with both vendors to ensure a smooth transition

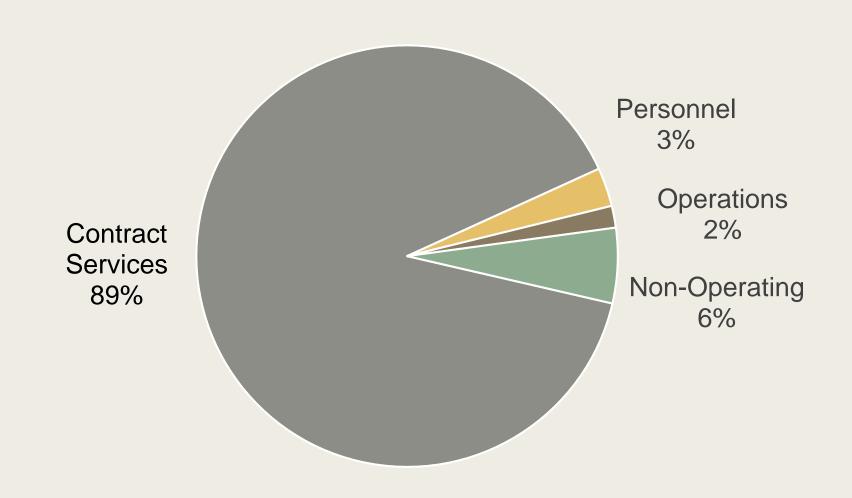
FY21 Solid Waste Assumptions

- Approximately 35,000 residential customers
- Solid Waste Rates Contractual
 - Rate through December 31: \$19.38 per month
- Franchise Fees
 - 5% of gross receipts (Residential & Commercial)
- KSLB will no longer be budgeted due to the transition to Republic Services in December of 2020

FY21 Solid Waste Revenues \$9.15M



FY21 Solid Waste Expenditures \$9.14M



Solid Waste Fund Summary

| \$ Millions | FY20 Projection | FY21 Budget |
|----------------|-----------------|-------------|
| Revenues | \$ 8.87 | \$ 9.12 |
| Expenditures | - 8.82 | - 9.14 |
| Net Income | 0.05 | -0.02 |
| Ending Balance | \$ 0.76 | \$ 0.74 |

Key Dates

| Date | Action |
|---------|--|
| Aug 27 | Compensation & Benefits, Other Funds- including Economic Development & Tourism |
| Sept 1 | Public Hearing on Proposed Budget 1st Reading of Fee Ordinance & PID Assessment |
| Sept 8 | Public Hearing on Proposed Tax Rate |
| Sept 15 | Amend FY20 budget to projections Approve FY21 Budget, Five Year CIP and Comp Plans Adopt 2020 Tax Rate Second Reading of Fee Ordinance & PID Assessment |

CLARIFYING QUESTIONS FOR STAFF